



# Europass Curriculum Vitae



## Personal information

**First name(s) / Surname(s)** **Matjaž Primec**  
**Address(es)** Hackergasse 17, 8020, Graz, Austria  
**Telephone(s)** +386 (40) 124985  
+436 (81) 84505329  
**E-mail** matt@mattprimeonline.com - personal;  
**Nationality** Slovene  
**Date of birth** 24.04.1975  
**Gender** Male

**Desired employment / Occupational field** Blockchain developer

**Work experience** 21 years (7 years international work experience)

<p>Dates</p> <p>2012- 2010-2012 2008-2010 2003-2008 2002-2003 2000-2002</p> <p>1999-2000 1997-1999 1997</p>	<p>Leder &amp; Schuh AG, senior web developer, e-commerce, internet marketing</p> <p>nanoRobotek d.o.o., development of robotics devices, project management, owner, CEO</p> <p>founded company IT-Help d.o.o., software engineering, IT support, CEO</p> <p>Birostroj Computers d.d., IT project management (CIO)</p> <p>Military service</p> <p>Hermes Softlab d.d. – telecommunications consultant, Telecommunications Solutions Centre (1 year HP Consulting - Germany, 1 year Mobitel - Slovenia)</p> <p>Employed at BE Solutions d.o.o. – ERP consultant, project planning</p> <p>Employed at Datalab d.d., ERP integration, support</p> <p>1997 formal education, involvement in various smaller projects</p>
---	--

**Occupation or position held** Senior web developer / e-commerce, internet marketing

**Main activities and responsibilities** E-commerce back end development (SAP Hybris, Java, Spring, Oracle), e-commerce front end development (HTML, CSS, Javascript, jQuery), support for Internet marketing team (Google analytics certified, Google Adwords certified, SEO), team work, international experience

**Name and address of company** Leder & Schuh AG  
Lastenstrasse 11  
8020 Graz, Austria

**Type of business or sector** Wholesale of clothes, footwear, accessories, E-commerce

**Education and training** Ground school of electrical engineering and computer science - finished  
Faculty of electrical engineering and computer science – finished

Hybris Enterprise Multichannel ecommerce system, ERP, EDMS, Java EE, Spring, HTML, CSS, JavaScript, jQuery, SQL-T, Eclipse, IntelliJ, JIRA, GIT, Mercurial, Click Funnels, GetResponse, Aweber, Wordpress, affiliate marketing, internet marketing, Social Media, traffic generation, email campaigns

In private time involved into investing into Cryptocurrencies, Blockchains, Mining, Mining pools deployment and administration, contributing to GitHub (ex: <https://github.com/Lamden>, <https://github.com/matprime> )

Experiences: **Leder & Schuh AG** is one of biggest retail companies in Europe for footwear, bags and accessories. Currently working as backend and frontend web developer for e-commerce sites (Hybris, Java EE, Spring, SQL-T, HTML, CSS, JavaScript, jQuery). Humanic (<http://www.humanic.net>), Stiefelkoenig (<http://www.stiefelkoenig.com>), Shoe for you (<http://www.shoe4you.com>). Working together with Internet marketing department, technical deployment of different internet marketing strategies and creating analytics to trace impact of internet marketing campaigns.

**Founded company nanoRobotek d.o.o.**, development and sales of robotics devices for home use in cooperation with Faculty of electrical engineering and computer science, University of Maribor. Received silver prize for best innovation in 2012 from Slovenia Chamber of Commerce. SME liquidity capital problems, declared bankruptcy in 2012.

**Founded company IT-Help d.o.o.** involved into IT support, Telecommunications solutions and other fields related to computer technologies.

- Signed contract with Mobitel d.d. (<http://www.mobitel.si>), biggest Slovenian telecom company.
- Made solutions with SMS/MMS and WAP telecommunication services.
- Involved with IT-Tim d.o.o. (<http://it-tim.si>) various projects of implementation and support of telecommunication solutions based on Asterisk PBX VOIP system for various different companies in Slovenia, Austria and Croatia.

**Birostroj Computers d.d. (<http://www.birostroj.com>)**

- Project management of electronic documents management system implementations for big companies in Slovenia. Creating a methodology for archiving and deployment of electronic archiving system. Workflow processes were defined and electronic process workflow system with electronic archive were deployed.
- Project management and deployment of new web portal including public internet information system for Slovenian motorways (public company DARS d.d., [www.dars.si](http://www.dars.si)). Information system consist from (voice portals, CMS, GIS ...).
- Project management of ERP system change in house and for customer companies.

**HERMES SoftLab d.d. (<http://www.hermes-softlab.com>) – today Comtrade, leading IT company in region**

- Work on creation of Turkish telecom operator - Aycell. Worked for HP Consulting (<http://www.hp.com>). Work was done in Germany – Sindelfingen. Involved into development of system for billing of GSM services to customers.
- After work for HP consulting, was involved as a technical coordinator, support and consultant on telecom system M-Vrata (<http://www.m-vrata.com>) project for Slovenian biggest Telecom Company. (<http://www.mobitel.si>). Project started at November 2001 and I left him at July 2002 when my service in army started. Main responsibilities: coordination, technical assistance, support.

**BE Solutions d.o.o. (<http://www.be-solutions.si>)** Consulting and project lead of complete hardware, software and business processes modification and implementation for middle size industrial company – Niro Steel d.o.o. (<http://www.nirosteel.si/en/domov.html>). As a result of that work had a lecture in Infos expo (biggest IT fair in Slovenia).

**Datalab Technologije d.d. (<http://www.datalab.eu>)**, development of information systems (ERP), integration, support. Worked at integration of ERP systems into processes of various different kinds of companies. Supported around 20 companies of various sizes and different fields in Slovenia.

Title of qualification awarded support, consultant, developer, CIO, CEO, owner of company

Principal subjects/occupational skills covered Web frontend and backend development, integration of various different computer systems, blockchains, IT support, technical support for Internet marketing teams, Affiliate marketing, Internet marketing, project management, project planning, robotics, telecommunications and telecommunication services, team work, business processes inside of companies, electronic document workflow and archiving systems, various ERP and other information systems, international experiences.

Name and type of organisation providing education and training Faculty of electrical engineering and computer science (Maribor, Slovenia)

**Personal skills and competences**

Mother tongue(s) **Slovene**

Other language(s) **English, German, Croatian**

Self-assessment  
*European level (\*)*

**English**  
**German**  
**Croatian**

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	
C1 Proficient	C1 Proficient	C1 Proficient	C1 Proficient	C1 Proficient
C2 Proficient	C2 Proficient	C2 Proficient	C2 Proficient	B2 Independent
C2 Proficient	C2 Proficient	C2 Proficient	C2 Proficient	B2 Independent

(\*) *Common European Framework of Reference for Languages*

Social skills and competences Member of the youth national volleyball team, winners of the national championship in former Yugoslavia  
Skills in team work, project management and IT support in different companies  
Having several speeches and lectures to the major group of people (fairs, conferences, seminars ...)

Organisational skills and competences co-organiser of three fashion shows and founding member of fashion club, co-organiser of World free diving APNEA championship in Maribor, August 2007

Technical skills and competences Blockchains, Java, Spring, HTML, CSS, jQuery, JavaScript, SQL-T, IntelliJ, JIRA, Hybris, GIT, ERP, EDMS

Computer skills and competences Proficient in various different computer operating systems, hardware, software, web technologies, Cryptocurrencies, Blockchains, mining, mining pools  
Programming in various programming and scripting languages and independent in various databases.

Driving licence B category

- Annexes**
- recommendation from Birostroj Computers d.d.
  - recommendation from Hermes Softlab d.d.

## Matjaž Primec's Birostroj Computers d.d. reference

1. Project planner and project manager of complete ERP system and business processes change at Birostroj Computers d.d. Usable data from old ERP system had to be imported into new ERP system. Classification for goods and services were new designed and integrated into new ERP system in combination with old ERP system data. Business processes at various segments of Birostroj Computers d.d. must be renewed and redesigned. Hardware change from old machines, Novell Network, old computers to Microsoft Windows and MSSQL with ERP system Datalab Pantheon had to be done. Birostroj Computers also had other physical locations and real time ERP integration for those must be done. Internal education and informing of changes at new ERP system to local staff had to be done. Whole change was done in extreme short period of 3 months. Work under pressure and hard time restrictions. Matjaz Primec was involved as project manager and planner of this project.
2. First hand support to project manager of DARS d.d. project (Slovenian company that is responsible for complete Slovenian motorway infrastructure). DARS was building whole new web based internal and external information system. Parts of system are ABC system, voice portal for drivers, GIS information system front end for web, content management system for web portal, ....
3. Project planning and management of time&space system for Birostroj Computers d.d. Staff is using magnetic cards for time registration and access to office, after implementation of this system. System is designed for combination with in house Datalab Pantheon ERP system.
4. Project planning and project management for Slovenica d.d. (one of the biggest Slovenian insurance companies) of electronic archiving of old and new incoming paper or electronic documents. Workflow of documents in business processes must be defined and documented. EDMS system used for project is from EASY Software AG, which is one of the most worldwide known EDMS systems. Methodology and supporting software for on Birostroj side scanning of documents must be developed and deployed to Slovenica.
5. A lot of smaller web based projects for various different partners of Birostroj Computers d.d.

Matjaž Primec is highly self-motivated and excellent team builder and worker. That makes him very good project manager – team leader. He is prepared to take big responsibilities and deploy them under time pressure and hard conditions. Also I can recommend him, with very big area of technical knowledge and skill to deploy it. His skills of negotiations, pre-sales, sales, consulting were also strongly appreciated and they made important changes on our projects.

Branko Kmetec  
Birostroj Computers d.d.  
Mladinska 3  
2000 Maribor





INNOVATIVE SOFTWARE SOLUTIONS  
HERMES SoftLab

**HERMES SoftLab d.d.**  
Podružnica Maribor  
Zolajeva 30, 2000 Maribor, Slovenia

phone +386 (0)2 4508 800  
fax +386 (0)2 4508 816  
info@hermes-softlab.com  
www.hermes-softlab.com

List of references for Matjaž Primec from Hermes Softlab d.d.

- Basic certification for HP OpenView Solutions (OVC/A) in Sindelfingen, Germany
- Troubleshooting of the Westel - Hungarian telecom project (HP OpenView Solutions)
- Certification for former Ericsson mediation software EHTP.
- 1 year work on fourth Aycell Turkish telecom project for German HP Consulting. Work on project was done in Germany – Sindelfingen. Main goal was to build Telecom Company from scratch. Was involved into mediation, building interface between billing system and payment system that is communicating with set of banks, developing security for scripts located on main frame computer. After Aycell project was finished, HP consulting asked for his additional work on mediation for German telecom Seven L.
- After work for HP consulting in Germany, was involved as technical coordinator and consultant on M-Vrata project for Slovenian Mobitel telecom company. Project started at November 2002 and he left him at July 2003, when his service in civilian army started. Main task was to help different companies to connect to Mobitel SSM Framework system. Connection was done to use Mobitel network, for transport of their SMS messages generated by on-demand SMS applications. Work included preparation and organization of workshops, maintenance and development coordination of Mobitel home page for project M-Vrata (<http://www.m-vrata.com>), communication with technical crew and their coordination (various different companies that joined M-Vrata project).
- Other consulting and coordination work done on different projects of Hermes Softlab (voice portals, ...).

Ivan Lah  
HERMES SoftLab  
Zolajeva 30  
2000 Maribor



HERMES SoftLab Programska oprema d. d., 1000 Ljubljana, Litjska 51, registrirana pri Okrožnem sodišču v Ljubljani, reg. št. vl. 1/08338/00, osnovni kapital 370.000.000,00 SIT, nevlagačih vložkov ni, predsednik nadzornega sveta W. George Barrett, matična št. 5406986, davčna št. 14045753, št. transakcijskega računa: 03100-1006746610, 02922-0019664417